



**Kelly Raine**  
Consultant

## Areas of Expertise

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*Leadership Development · Leadership Retreat Design & Facilitation · Executive Transitions · Succession Planning · Diversity, Equity, Inclusion & Belonging · Performance Management*

## Client Impact

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**Strategy Adoption and Culture Shift.** *Designed and facilitated events and experiences to drive strategic shifts through executive and extended leadership teams.*

**Executive Transition Labs.** *Facilitated labs and coached partners transitioning into client leadership roles representing \$500M in annual revenue.*

**Next Gen Leadership Program.** *Envisioned, gained buy-in, and led pilot of cross-functional program for high-potential future client leaders.*

**Strategy Execution.** *Facilitated partner workshops focused on building mindsets and behaviors to embed firm strategy through people, to drive growth.*

## Background

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*Kelly has dedicated her career to creating structure and experiences where leaders grow and organizations thrive. She works with clients across industries and geographies, fostering cultures that enable strategic success and growing leaders and high-performing teams with outsized results. Kelly is passionate about helping clients connect the dots, uncover blind spots, lead with empathy, and drive results with an impact that resonates throughout their organizations.*

*In over 15 years at Deloitte, Kelly drove shifts that enabled industry-leading success through market disruption. She formalized Deloitte Consulting's approach to client account leadership, creating a platform for success through sustained client relationships and shifting the firm's culture to align with its evolving strategic goals. As Managing Director of Deloitte's US Client Leadership COE, she designed and facilitated programs for 400+ partners representing \$20B in annual revenue. As a facilitator of transition labs, learning programs, and innovation experiences, Kelly broke down organizational silos and challenged partners to grow as leaders.*

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*She adapted and delivered programs for various audiences: globally in Latin America, Europe, and Asia; and for “next gen” leaders to drive succession development. Her experience also includes performance management, portfolio segmentation, program management, event planning, and strategic communications.*

*Since leaving Deloitte, Kelly has continued her work with professional services, healthcare, consumer products, and manufacturing clients in areas including design and facilitation of leadership development, mentorship, strategic growth, and change management initiatives.*

*Kelly holds a master’s in business administration from UCLA, and a Bachelor of Arts in International Relations from Tufts University.*



**Kairos Insights**

*Cultivating Healthy Organizations & Capable Leaders*